

Salient points of address of CVC to Railway Officers on 12/07/2018

- Integrity of process is extremely critical & significant.
- Mere good intentions are not enough.
- Upfront/explicit laying down of process as well as dispute resolution mechanism in black and white sans any ambiguity.
- NIT must speak loud and clear how tender is going to be evaluated.
- Eligibility criteria has to be -
 - Reasonable
 - Relevant
 - Rational
- Joint venture policy has to be very clearly worded and built in NIT to make head partner with professional expertise specifically answerable. Moreover, financial parameters as well as responsibility matrix must be clearly laid down.
- In consultancy contracts it is imperative that stated expertise is deployed for given project. Further determining of quality and timelines are critical.
- In pre-bid conference, each suggestion by contractor has to be on record and responded to for obviating complaints.
- Principle of utmost transparency has to be adhered to.
- What is put on public domain requires exercise of discretion, third party data should not be disclosed.
- While dealing with tenders each individual member is equally responsible. Lack of knowledge, technical or otherwise is not acceptable.
- For empowering non technical members of TC criteria/check list must be laid down as well as understood.
- Everything should be on wall.

- All criteria must invariably be listed in pre tender stage.
- Fundamentals viz equal opportunity to all can not be compromised.
- Conflict of interest has to be distinctly defined. There must be front end disclosures with reference to who are the entities who would be coming in the ambit of conflict of interest.
- Consideration of delays/extension of DOC has to be viewed seriously and parameters for the same to be declared front end.
- Condition for levying of L.D. should not be vague or ambiguous. There should be no element of discretion.
- Prompt payment is integral. Time line for bill payment must be inbuilt in general rules.
- Conclusion of contract/closing of contract is very crucial and needs to be emphasized.
- Need for widening vendor base, for creating more competitive environment.
- Both OEM and agent should not be quoting/bidding simultaneously. Only OEM should be permitted to quote.
- Life is better if we MAKE THINGS SIMPLE.
- Documentation and recording various process must be integrated in the system.
- Whether 'Fall Clause' is actually enforceable?? Determination of rates at any future time period would be governed by Market Dynamics.
- Standardisation in the key standard procedures must be put in place.
- Finally 'correct perception' is critical.